

## **LINKBYNET accelerates and strengthens its consulting division with the acquisition of Data Essential.**

***This fourth acquisition meets the external growth objectives set by LINKBYNET during the capital operation carried out in 2016 by Keensight Capital.***

At Saint Denis, 25th September 2019.

With the main objective of developing its consulting division, LINKBYNET announces the acquisition of Data Essential, a Luxembourg-based company specializing in the consulting and integration of cloud solutions (public and private).

*“The integration of the LINKBYNET group by Data Essential was obvious to me when the project presented itself. It quickly became apparent that we shared the same set of values. In addition, the virtuous growth sought by the LINKBYNET group is perfectly in line with Data Essential's desire for industrial support for its European expansion.”* said Jonathan Basse, Founder of Data Essential

This external growth operation is the fourth carried out by the group since its capital operation in 2016. LINKBYNET is thus pursuing its development strategy in the consulting and cybersecurity businesses following the acquisition of TREEPTIK (specialist in DevOps consulting and cloud transition), SECURIVIEW (expert in cybersecurity, solution integration and SOC), and Objectif Libre (referent in cloud consulting, open source containerization and training).

*“We are delighted to support Stéphane and Patrick Aisenberg's talented team in this 4th external growth operation in 2 years, which reinforces their offer of high value-added technological services. The acquisition of Data Essential illustrates LINKBYNET's ability to act as a natural consolidator in the sector and to establish itself as a global leader in the cloud.”* added Philippe Crochet, Partner at Keensight Capital.

Data Essential supports its customers in transforming their platforms and methods to enable them to unleash the innovation potential of their businesses.

Its experts on K8S, Elasticsearch, VMware SDDC and GCP technologies are specialized in architecture design and implementation.



Press release

*“Data Essential is our first international acquisition and we are delighted to welcome Jonathan and his teams to the LINKBYNET family. With its skills in end-to-end integration of cutting-edge technologies, from consulting to implementation, Data Essential has succeeded in understanding the needs and challenges of major companies in the banking, finance and insurance sector. Thanks to them, we are establishing our presence in the Benelux basin, where many customers are already waiting for us, following the opening of an office in Belgium this summer.”* explained Stéphane Aisenberg, Co-founder and CEO at LINKBYNET.

With the addition of Data Essential, LINKBYNET is boosting the growth of its consulting division, which was formed in mid-2017 and is expected to employ more than 100 people in early 2020.

Following this operation, Data Essential founder Jonathan Basse joined the LINKBYNET shareholding structure.

**About Data Essential :**

At Data Essential, our mission is to enable clients to build a new class of applications, leveraging big and fast data, and Cloud Native infrastructure. We strongly believe that making complex Data Analytics open for every enterprise will make our life better by bringing more Smart Products and Innovative Services.

We are a startup sourced by a mature team that delivers enablement, integration, and support to help our customers succeed on their Journey to Cloud.

Website : <https://www.data-essential.com>

**About Keensight Capital**

Keensight Capital, one of the leading European Growth Buyout firms, is committed to supporting entrepreneurs as they implement their growth strategies. For 20 years, Keensight Capital’s team of seasoned professionals has leveraged their knowledge of investment and growth industries to invest for the long term in profitable companies with high growth potential and revenues in the range of €15 million to €250 million. Drawing on its expertise in the IT and Healthcare sectors, Keensight identifies the best investment opportunities in Europe and works closely with management teams to develop and achieve their strategic vision.

Website : [www.keensightcapital.com](http://www.keensightcapital.com)



## Press release

### **About LINKBYNET**

Depuis l'an 2000, le groupe LINKBYNET fournit des services et des solutions technologiques innovants pour permettre et sécuriser la transformation digitale des entreprises.

Avec une démarche consulting, LINKBYNET aide les entreprises dans la modernisation des méthodes, des applications et des infrastructures avec le Cloud et la Sécurité comme principaux moteurs.

Les équipes LINKBYNET ont développé une forte culture d'engagement clients et de partage d'expertise dans les rôles clés de Designer, Architecte, Orchestrateur et Opérateur de Systèmes d'Informations.

Avec des bureaux dans le monde entier, LINKBYNET a construit une organisation "Follow the Sun" pour une disponibilité 24/7 de l'ensemble de ses services.

LINKBYNET possède des bureaux en France, au Canada, aux Etats-Unis, en Asie et à l'île Maurice. Elle emploie plus de 800 collaborateurs dans le monde et réalise un chiffre d'affaires de 72 Millions d'Euros en 2018. LINKBYNET a levé 50 millions d'euros en 2016 auprès du fond d'investissement Keensight Capital et a opéré sa première opération de croissance externe en 2017 à travers l'acquisition de TREEPTIK, société spécialisée en formation agile, DevOps & Docker. En 2018, LINKBYNET a renforcé son expertise en cybersécurité avec l'acquisition de la société SECURIVIEW, spécialiste du SOC et de la cybersécurité.

Website : <http://www.linkbynet.com/>

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