

inherent Group announces the acquisition of Equadex, an expert in IT solutions, and strengthens its local cloud offering

Paris - January 13th, 2022 - The inherent Group, with the support of Keensight Capital, one of the leading private equity managers dedicated to pan-European Growth Buyout^[1] investments, announces the acquisition of Equadex. With this acquisition, the inherent Group strengthens its position as the leading alternative B2B cloud and connectivity operator in France.

Founded in 2007 in Toulouse by Franck Marty and supported by 63 employees across three sites, Equadex provides more than 500 small and medium-sized businesses with IT support at every level through its expertise in IT auditing and consulting, integration, business application development, IT solutions deployment and as a connectivity operator.

The acquisition of Equadex reflects inherent's ongoing growth strategy, strengthening its position as the go-to local cloud services provider and reinforces its regional presence. Franck Marty, President and founder of Equadex, will become Director of the new Occitania region of adista.

"Customer proximity and satisfaction are two priorities shared by inherent and Equadex. This partnership was therefore a natural choice for both companies, whose common goal is to eliminate technological complexity by capitalizing on human relations," said Patrice Bélie, President of inherent.

"The Equadex team will join the Group's direct sales activity under the adista brand. Our employees will benefit from new synergies, and our customers will gain an expanded service offering. We share a common vision on the importance of close relationships with our customers. The Equadex team will take on the role to lead the adista activity in the Occitania region. We will continue to support our clients such that they can leverage the technological potential and that it becomes a real operational development tool," stated Franck Marty, President and founder of Equadex.

"Keensight Capital is delighted to have supported inherent with this new acquisition, which is in line with its continued growth ambitions: to support its clients with their IT challenges through its three operational activities. This acquisition will allow the inherent Group to consolidate its activity as a cloud services operator and to strengthen its regional coverage " added Stanislas de Tinguy, Partner at Keensight Capital.

The inherent Group's backbone interconnects 12 local datacenters and more than 100 regional points of presence (POPs). Located in Pamiers and Labège, Equadex's two highly resilient datacenters will be fully integrated into the network and will add to the group's own and eco-efficient datacenters.

Particular attention was paid to the eco-friendly design of the buildings – such as free cooling, hot aisle containment, photovoltaic power plant, etc. – which is coherent with the inherent Group's commitment to become the leading alternative cloud and connectivity operator in terms of corporate social responsibility (CSR).

^[1] **Growth Buyout:** investment in profitable, private companies experiencing strong growth, in minority or majority positions, with or without leverage, using a flexible approach tailored to the needs of individual entrepreneurs, in order to finance organic growth projects, acquisition strategies or provide historic shareholders with liquidity.



About *inherent*

With its three operational brands, adista, unyc and Cyberprotect, the *inherent* Group symbolizes the convergence of companies united by the nature of their businesses, their values and their strategic ambition. *inherent* connects companies with their ecosystem, simplifies the management of their information systems and supports them in their cybersecurity strategy until they become resilient. *inherent's* mission is to be the reference service platform on the market, capable of delivering an agile service, available quickly, anytime and anywhere. *inherent* has 1,000 employees in France and a turnover of €230 million in 2022.

www.inherent.fr

About Equadex

Equadex offers audit and consulting expertise on the deployment of IT solutions, integration and development of business applications. Equadex is also a connectivity operator and web host, and is the key partner for small and medium-sized businesses to help them manage their IT needs so they can focus on their core business in a simple and secure manner. With a comprehensive end-to-end offering, Equadex enables companies to outsource all or part of their IT infrastructure and connectivity to reduce their IT costs while protecting their investments. Equadex puts users and their business understanding at the center of its concerns and strives to put innovation at the service of their challenges. Its 63 employees, based in three locations (Toulouse, Pamiers, and Pau), put their skills to work for more than 500 clients in the fields of finance, insurance, distribution, energy, transportation, aerospace, and the public sector. The company achieved a turnover of 8.2 million euros in 2022.

www.equadex.net

About Keensight Capital

Keensight Capital ("Keensight"), one of the leading European Growth Buyout firms, is committed to supporting entrepreneurs as they implement their growth strategies. For over 20 years, Keensight Capital's team of seasoned professionals has leveraged their knowledge of investment and growth industries to invest for the long term in profitable companies with high growth potential and revenues in the range of €10 million to €400 million. Drawing on its expertise in the Technology and Healthcare sectors, Keensight identifies the best investment opportunities in Europe and works closely with management teams to develop and achieve their strategic vision. Keensight Capital's success has also earned it a Gold Award from the Private Equity Exchange & Awards each year for the last six consecutive years, and in particular, the Best European Growth Private Equity Fund.

www.keensightcapital.com

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