

PRESS RELEASE

## RAM Infotechnology acquires CuraTec with the support of Keensight Capital

**Utrecht, 12 July 2023 - RAM Infotechnology (“RAM-IT”), a leading cloud service provider dedicated to the healthcare sector based in the Netherlands, with the support of its shareholder Keensight Capital (“Keensight”), one of the leading private equity firms dedicated to pan-European Growth Buyout<sup>1</sup> investments, announces the acquisition of CuraTec – a leading provider of healthcare alarming, alerting and communication solutions. The combination of the two entities will create a unique offering in the growing and rapidly changing Dutch healthcare IT services market.**

RAM-IT is the leading cloud services provider for the healthcare sector in the Netherlands and a technology leader in Europe. Its close to 300 experts work with large healthcare organisations on future-proofing their digital infrastructure, notably through its offerings on digital workplace, application management, cybersecurity and network management. The company has been growing steadily with a 20%+ organic annual growth rate on average over the past 3 years.

CuraTec is a leading Dutch IT service provider for care organizations, combining alarm systems, healthcare automation, sensor solutions and network solutions. Through continuous innovation and digital solutions, it helps large healthcare organisations improving patient and resident care.

The acquisition of CuraTec by RAM underscores a strategic move to address the growing need for automation in primary care processes within the care and cure sector. This acquisition further solidifies RAM’s position as digitization partner of choice at the heart of its healthcare customers. The combined customer groups of both entities will now have direct access to the combined suite of solutions, and this new offer will serve as a powerful tool for future expansion. This strategic move illustrates RAM's commitment to innovation and excellence in the healthcare sector.

**Arjan Poulissen, CEO of RAM-IT, commented:** “Technology is changing rapidly and is becoming more and more complex. We want to remain at the forefront of change as a premium cloud service partner for healthcare. We are very happy that the management of CuraTec decided to choose RAM-IT as a partner for future growth. RAM-IT has the opportunity to implement impactful organic initiatives, for example through the expansion of the services offering, or the implementation of an upsell and cross-sell strategy, as well as external growth initiatives. The objective is to remain the leader and provide an even better service to our end users.”

**Wim Smeenk, CEO of CuraTec, highlighted:** “The merger with RAM-IT is an important milestone for us. Our products and technologies ideally complement RAM-IT’s portfolio, making us into the undisputable Dutch market leader in our fields. CuraTec offers unique services and will continue to do so in partnership with RAM-IT.”

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<sup>1</sup> **Growth Buyout:** investment in profitable, private companies experiencing strong growth, in minority or majority positions, with or without leverage, using a flexible approach tailored to the needs of individual entrepreneurs, in order to finance organic growth projects, acquisition strategies or provide historic shareholders with liquidity.

**Arjan Hannink, Partner at Keensight Capital, concluded:** “We are confident that the combined expertise and capabilities of RAM-IT and CuraTec will further solidify the position of RAM-IT as the leading player in cloud services for the healthcare sector in the Netherlands and as a technology leader in Europe.”

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### **About RAM Infotechnology**

RAM Infotechnology is a Premium Cloud Service Partner for the healthcare sector. For our clients, ICT is an essential tool, not a core business. They consciously choose to outsource ICT. Therefore, we provide private and public cloud services completely tailored to their needs for hosting and managing applications, (mobile) workplaces and networks. At RAM-IT customer satisfaction is our top priority. We want the best for every customer and (end)user of our services. [www.ram-it.nl](http://www.ram-it.nl)

### **About CuraTec**

CuraTec is a Netherlands-based system integrator that specializes in integrating automation and network solutions with a particular focus on the elder care industry. They help nursing homes modernize their tech infrastructure, allowing these institutions to concentrate fully on optimizing patient care. CuraTec uses advanced software solutions to manage and secure devices, significantly reducing device malfunction rates and support costs. This efficient approach to IT services has resulted in increased productivity and reliability, making CuraTec a trusted partner in the care sector. <https://www.CuraTec.nl/>

### **About Keensight Capital**

Keensight Capital (“Keensight”), one of the leading European Growth Buyout firms, is committed to supporting entrepreneurs as they implement their growth strategies. For over 20 years, Keensight Capital’s team of seasoned professionals has leveraged their knowledge of investment and growth industries to invest for the long term in profitable companies with high growth potential and revenues in the range of €10 million to €400 million.

Drawing on its expertise in the Technology and Healthcare sectors, Keensight identifies the best investment opportunities in Europe and works closely with management teams to develop and achieve their strategic vision. Keensight Capital's success has also earned it a Gold Award from the Private Equity Exchange & Awards each year for the last six consecutive years, and in particular, the Best European Growth Private Equity Fund. [www.keensightcapital.com](http://www.keensightcapital.com)

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