

Keensight Capital announces build-out of its Investor Relations team

London, April 3, 2025 – Keensight Capital, one of the leading private equity managers dedicated to pan-European Growth Buyout^[1] investments, today announces a significant build-out of its Investor Relations team, to further strengthen and deepen the firm’s relationships with its global investor base.

Keensight has made two new hires to create a team of four professionals across its offices in London and Paris, with ambitions to further expand the team over the next 12 months. The firm is investing in its Investor Relations team to support the continued delivery of clear and effective communication with its LPs and to maintain and grow the firm’s long-term and strategic LP relationships.

The new hires include Charles Cox, who joins as a Partner and Global Head of Investor Relations. He will lead the continued development of the team and Keensight’s relationships with its LPs, as well as future fundraising efforts. Before joining Keensight, he built and led the Investor Relations team for a specialist, global healthcare GP over eight years, having spent the beginning of his career in M&A at Rothschild.

Keensight has also hired Camilla Melville-Hansen as a Director, who brings significant fundraising and transaction experience as well as technical expertise following stints in Moelis’ Private Funds Advisory group and in M&A at Morgan Stanley. Both new hires will complement Adrian Hojerslev, a Principal in the London office, who previously spent three years in the IR teams at Bridgepoint and EQT.

The IR team will continue to grow in the coming months through further additions to build out the team’s investor servicing as well as expertise in fundraising and co-investments.

Jean-Michel Beghin, Managing Partner at Keensight Capital, said: *“In the last year, we have continued to deliver exceptional results for our clients, reaching €5.5bn AUM and distributing c.€600m to our investors through successful exits. In total, from 51 exited investments, Keensight has delivered 3.4x and 39% IRR. These achievements would not have been possible without the support of our investors. We value the close partnerships we have with our LPs and have therefore prioritised investment in our Investor Relations team over the long-term, to ensure we continue to strengthen and deepen these relationships and achieve further shared success.”*

Charles Cox, Partner and Global Head of Investor Relations at Keensight Capital, said: *“Keensight has crafted a unique offering to LPs, combining a sector specialist approach, rigorous investment discipline, and risk mitigation with active value creation led by a dedicated Performance team. This strategy has consistently delivered outsized returns with an asymmetric risk profile in European Growth Buyout. It is a privilege to build out Keensight’s Investor Relations function on such strong foundations. I very much*

^[1] **Growth Buyout:** investment in profitable, private companies experiencing strong growth, in minority or majority positions, with or without leverage, using a flexible approach tailored to the needs of individual entrepreneurs, in order to finance organic growth projects, acquisition strategies or provide historic shareholders with liquidity.



look forward to working with the Managing Partners and our LPs in this effort, and to bringing my experience working with LPs globally to the next, exciting chapter of Keensight's development."

About Keensight Capital

Keensight Capital ("Keensight"), one of the leading European Growth Buyout firms, is committed to supporting entrepreneurs as they implement their growth strategies. With over 25 years of experience and €5.5bn of assets under management, Keensight Capital's team of seasoned professionals leverages their differentiated private equity experience to invest in profitably growing companies generating revenues in the range of €10 million to €400 million. Drawing on its expertise in the Technology and Healthcare sectors, Keensight identifies the best investment opportunities in Europe and works closely with the management teams providing capital, strategic guidance and operational support. Keensight operates in more than 90 countries across the globe with a presence in Paris, London, Boston, and Singapore. www.keensight.com

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