

PRESS RELEASE

RAM Infotechnology acquires Interoperability Group, a leading Dutch provider of Health IT solutions, with the support of Keensight Capital

Utrecht, June 12, 2025 – RAM Infotechnology (“RAM-IT”), a leading Dutch cloud service provider specialising in the healthcare sector, today announces the acquisition of Interoperability Group, a leading provider of healthcare IT solutions. The acquisition is supported by Keensight Capital (“Keensight”), one of the leading private equity managers dedicated to pan-European Growth Buyout^[1] investments.

Founded in 2001 and headquartered in Utrecht, Interoperability Group is made up of three brands: MedicalPHIT, Interoplab and Lodamind. The group serves both public institutions and private healthcare providers across the Netherlands, providing IT strategic advisory, AI expertise and consulting to enhance data flows and operational efficiency within healthcare organizations. The company has developed a leading software solution for clients to test the integration and interoperability of healthcare data systems. Additionally, its visual design and marketing services enable healthcare providers to communicate more effectively with patients, professionals, and stakeholders. The company supports over 200 clients and employs more than 70 professionals.

The acquisition of Interoperability Group further strengthens RAM-IT’s position in the healthcare IT landscape and reinforces its commitment to enabling digital transformation in the sector. With a shared healthcare-focused DNA, Interoperability Group brings in-depth expertise in data interoperability and a strong reputation across the Dutch healthcare system, making it a highly complementary addition to the RAM-IT Group.

Arjan Poulissen, CEO of RAM-IT, commented: *“We’re excited to welcome Interoperability Group into the RAM-IT family. Their deep sector expertise and highly respected brand will help to further cement our leadership in the Dutch healthcare IT market. Joining forces marks a pivotal milestone for the group, and we’re excited about the opportunities this partnership unlocks.”*

Piet-Hein Zwaal and Hans Mekenkamp, Co-Founders of Interoperability Group, added: *“Joining forces with RAM-IT marks an exciting new chapter for Interoperability Group. RAM-IT shares our commitment to healthcare innovation and with Keensight’s proven track record and extensive network in health IT, we’re positioned to accelerate our growth, expand our impact and deliver even more value to our clients.”*

^[1] **Growth Buyout:** investment in profitable, private companies experiencing strong growth, in minority or majority positions, with or without leverage, using a flexible approach tailored to the needs of individual entrepreneurs, in order to finance organic growth projects, acquisition strategies or provide historic shareholders with liquidity.

Arjan Hannink, Partner at Keensight Capital, concluded: *“We are proud to support RAM-IT in this strategic acquisition. The Dutch healthcare sector is at the forefront of digital innovation and this combination enhances RAM-IT’s ability to deliver end-to-end IT solutions, particularly in the critical area of interoperability.”*

About RAM Infotechnology

RAM Infotechnology is a Premium Cloud Service Partner for the healthcare sector. For our clients, ICT is an essential tool, not a core business. They consciously choose to outsource ICT. Therefore, we provide private and public cloud services completely tailored to their needs for hosting and managing applications, (mobile) workplaces and networks. At RAM-IT customer satisfaction is our top priority. We want the best for every customer and (end)user of our services. www.ram-it.nl

About Interoperability Group

Interoperability Group is a leading Dutch provider of digital healthcare solutions, focused on enhancing interoperability, efficiency, and decision-making across healthcare systems. With deep expertise in clinical data integration, interoperability, and healthcare processes, the group empowers healthcare providers and institutions to unlock the full potential of their data—improving patient outcomes, regulatory compliance, and operational performance. www.phit.nl

About Keensight Capital

Keensight Capital (“Keensight”), one of the leading European Growth Buyout firms, is committed to supporting entrepreneurs as they implement their growth strategies. With over 25 years of experience and €5.5bn of assets under management, Keensight Capital’s team of seasoned professionals leverages their differentiated private equity experience to invest in profitably growing companies generating revenues in the range of €10 million to €400 million. Drawing on its expertise in the Technology and Healthcare sectors, Keensight identifies the best investment opportunities in Europe and works closely with the management teams providing capital, strategic guidance and operational support. Keensight operates in more than 90 countries across the globe with a presence in Paris, London, Boston, and Singapore. www.keensight.com

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